Finding Funding Opportunities: Federal, State, Foundation, Corporation and OSU

Traci Lepicki Center on Education and Training for Employment November 5, 2015





Where to Look

State of Ohio procurement

http://procure.ohio.gov/proc/searchProcOpps.asp

- Ohio agencies, departments, boards, and commissions
 - http://ohio.gov/agencies/
- Agency-specific email lists





Department of Administrative Services Procurement Search

			O hio .gov	Procurement Offices 🔻		State Agencie	s Online	Online Services		
State of Ohio Procurement										
for Suppliers 🔻	for State Agencies 🔻	for Political Subdivisions 🔹	for the Public 🔻	News 🔻 Help & Re		Reference 🔹	Contacts -	LOGIN		
Procurement Opportunity Search Please enter one or more of the search criteria below to locate bid opportunities with the State of Ohio. Some of the most popular searches are pre-programmed and listed on the right of this page, click on one of the hyperlinks to view associated search results. To follow all updates to any bid opportunity, see <u>opportunity updates</u> . For roadway and building construction opportunities, as well as opportunities for related machinery, services, and supplies, see <u>Construction Opportunities</u> .										
General Criteria Popular Bid Opportunity Searche								portunity Searches		
Document/Bid Number		Search by keywords: Matches on: O All Words O Any Word O "Exact Phrase"		Market Type: All MBE Open Market			Information Technology Opportunities • <u>Requests for Proposals</u> • <u>Invitations to Bid</u>			
Agency:	Commod All				Search by Date Type: - Select Type -			MBE Opportunities MBE Set-Aside Opportunities		
Opportunity Status:	•						Other Popular Opportunities <u>Vehicle Opportunities</u> <u>Printing Opportunities</u>			
Ohio Department of Administration	VES Ve Services	Clear Search								

Getting Ready

Boilerplates

- Capacity statements
- Biographical sketches
- Project descriptions

Digital tools

- Budgeting spreadsheets
- ► Templates for project management, reports, etc.





Funder Relationships

- Get to know potential funders
 - Look for networking opportunities
 - ► Determine trends in the "micro-world"
 - Add value to funder's current work
- Maintain funder relationships
 - Add continuity based on previous work
 - ► Solicit referrals





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